



Partner Success Story

Better accuracy, more confidence. 95% of AFOs direct to definitive.

Momentum Health Technologies is an orthotic and prosthetic support facility located in Canberra, Australia offering central fabrication services, equipment, components, and materials in addition to sales and support of Vorum products. They are an offshoot of Momentum Sports and Rehabilitation – an O&P practice doing direct patient care.

Momentum Health Technologies, Canberra, Australia



...there has been nothing I haven't been able to scan so far... Including the inside of sockets and existing AFOs.

Lewis Meeny
Technical Sales & CAD/CAM Specialist. MHT

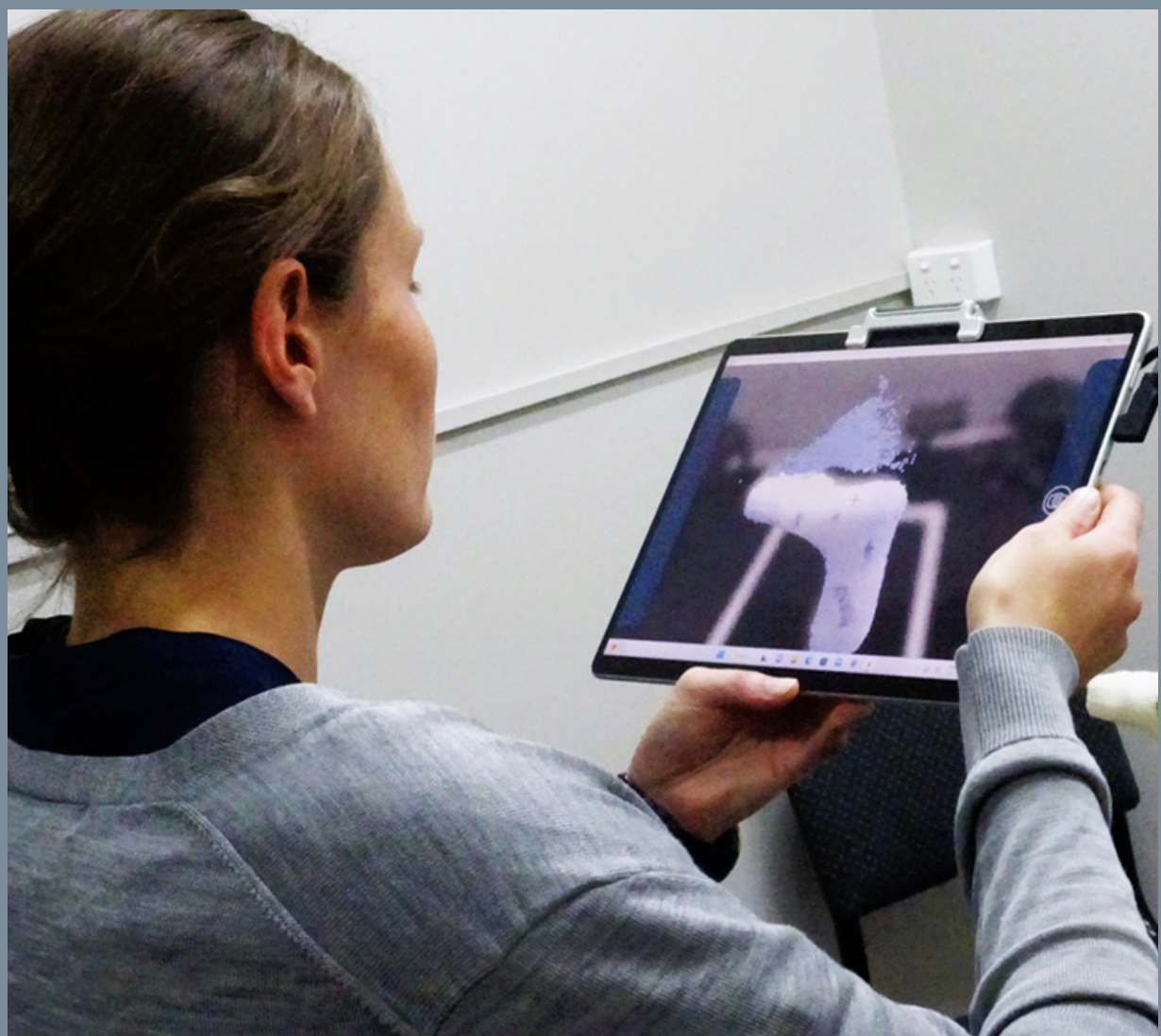
“We set out with the goal to improve the accessibility of orthotic and prosthetic services in our region. Our concept was that CAD/CAM and central fabrication would open the gateway for more small businesses to establish, closer to clients’ homes.

Vorum has been the key to this gateway. The team at Vorum are helpful at every corner, they adapt and grow and continue to be ahead of the game in their product and software solutions.

We would not be where we are now without Vorum and we are proud to be a part of their journey and have them a part of ours.”

- *Nigel Freeman, Director,
Prosthetist, Orthotist at Momentum
Health Technologies*





1: A new user tries the Luma Scanner during a recent implementation by Momentum

Building a better service offering.

Lewis Meeny has been working with Momentum Health Technologies as a CAD/CAM Specialist for two years and was able to provide insight into the growth of their business and the effect CAD/CAM has had on the Australian O&P industry.

“Something that’s especially been a challenge in the Australian market is access to service.... In some public hospitals a few years ago there were waiting times between three and six months between being seen and having your device fit.”

And this doesn’t consider the challenges of seeing patients in rural areas where practitioners are travelling to remote clinics, taking casts, and returning to their plaster rooms to fabricate the devices, adding even more time to the process.

“...when it’s six months later, sometimes the devices don’t even fit anymore.”

Going mobile...

Enter Momentum, whose primary goal was to improve access to services by taking on much of that time consuming work and eliminating cast transport time. Many of Momentum’s clients are single practitioner facilities who service remote clinics. Leveraging Vorum’s Luma scanner and Canfit design software means that they can see more patients and reduce their turnaround time.

“One of the big benefits of CAD/CAM is its ability to alleviate a lot of those manual processes and if we can eliminate plaster casting... Even casting for scanning out of fibreglass takes less time. Live scanning reduces the casting process entirely.”

“We’ve got a lot of clinicians working remotely going to service to the outback who are doing their modifications on the plane and in the hotel and doing all of this work without needing to have [a plaster room] ... Some of them don’t even have a home clinic.”



2: Lewis models for an AFO scan during training

"19 out of 20 devices...go straight to definitive."

Momentum also offers to take on the digital modifications as well; a client can send a scan and an order form and receive a finished device.

"Using Canfit we can demonstrate exact measurements and alignment to make sure that they're getting exactly what they need. And we know with our scanners when somebody sends us a cast to scan, we can guarantee that is going to be a high-quality scan and trust in that process. And so that's where the Vorum products feed into our strategy. They allow us to have that trust with our clients that they are going to get something that is accurate."

"At this point in time, 19 out of 20 of our carbon devices that we're modifying are going straight to definitive. We're not check fitting."

"...Nothing I haven't been able to scan."

Now offering the Luma scanner has opened the possibilities for remote and smaller clinics that were struggling to find an effective solution that didn't require a large up-front investment.

"It's also been great for those who have dabbled in CAD/CAM... The vast majority are those who were already dabbling and Luma solved all of their problems. The ease of getting the scan, scanning different colors and textures... Just the whole scanning experience."

According to Lewis *"there has been nothing I haven't been able to scan including so far... Including the inside of sockets and existing AFOs"*.

So, what's next for Momentum Health Technologies? *"We would like to see Momentum being the premiere, central fabricator across Australia... as well as a pinnacle of CAD/CAM not just for products, but for knowledge and reference."*

[Contact us](#) to learn more about [Vorum's CAD/CAM solutions](#) and [Momentum Health Technologies](#).

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